



**Introduction & Overview
2019**

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Our Team

- Nationally recognized experts
- Experience with program development, execution, testing, strategy, and analysis
- Focused on technology and business model/ policy challenges
- At the intersection of mobility and the grid
- Go-to resources for media, panelists, moderators, judges, mentors and committee members



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Focus areas


Smart Mobility

We accelerate connected, automated, shared, and electrified (CASE) mobility solutions and how they interact with the surrounding infrastructure and grid.

- Smart Grid
 - We accelerate smart energy efficient solutions for buildings and homes, and how they interact with the surrounding infrastructure and systems.




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 Focus areas

Smart Grid

We accelerate smart, energy efficient solutions for buildings and homes, and how they interact with the surrounding infrastructure and grid.



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 Smart mobility work

MDrive

EV car share to study benefits and challenges of the vehicles in a shared application.

DENSO
Crafting the Core



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Smart mobility work

Extreme Fast Charging

Development of DC fast charging system which can charge an EV in 10 minutes.



The image shows a white and black DELTA DC fast charging station with a charging cable and a digital display screen. The station is positioned on the right side of the slide.

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Smart mobility work

Mobility Pilots

Program manager for PlanetM Startup Grant Mobility Pilots to deploy on Michigan roadways.



The image shows a green highway sign for Interstate 75 with a white arrow pointing right. A worker in a yellow safety vest is visible on a lift bucket next to the sign. The planetM logo is located at the bottom left of the slide.

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Smart mobility work

CharIN EV

Interoperability testing for CCS interface and ISO-15118 communications for smart charging and grid integration.



The slide features a white background with a blue and yellow geometric logo in the top left corner. The text is in blue and black. The CharIN logo is a green and blue globe with the text 'CHARIN' below it. The photographs show an outdoor event with a white SUV at a charging station and a white sports car parked nearby.

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Smart grid work

Demand Response & Building Energy Management


NextEnergy is working with Enbala, DTE Energy, and Hepta Systems to integrate software and controls for demand response and grid communication within the center for with multiple assets to validate solutions.







The slide features a white background with a blue and yellow geometric logo in the top left corner. The text is in blue and black. The logos for enbala, HCS, DTE, and CORITECH SERVICES are displayed in a row. The photograph shows a modern building with a glass facade and blue lighting at night.

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Smart grid work



Three-year initiative to reduce the energy footprint in commercial buildings by increasing awareness and accelerating the adoption of advanced lighting control systems.



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Technology Challenges



Through sponsorship of NextChallenge, our industry and philanthropic partners rely on our expertise to help them identify emerging innovators and vet the groundbreaking technologies that will help them retain their competitive edge and achieve their mission.




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Technology pipeline building

- NextChallenge: Smart Cities**
 - In partnership with Wells Fargo, DTE Energy, and DENSO, NextEnergy crowd-sourced smart cities solutions within smart mobility and smart buildings, homes, and infrastructure which could be demonstrated in Detroit.
 - Awardees: Callida Energy, Smart Cone, Switch Source, Derq




- Venture Services**
 - With support from the BP Ventures, DENSO Ventures, Wells Fargo, and the Michigan Economic Development Corporation, NextEnergy provides support to start ups.




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NextEnergy impact

- Since 2002, we have worked with over 400 companies, major universities, federal agencies, and philanthropic organizations to attract over \$1.5 billion in advanced energy and mobility technology investments.
- We are best in class among national incubators
- Between 2011-2018, 114 unique small company clients reported:




Secured nearly \$570 million
in new funding and business



727 patents, copyrights,
trademarks filed

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