



**Entrepreneurial
Training & Consulting**

April 2024

**Learn, Connect, and Engage directly with SBIR/STTR
Federal Officers!**

Our “From the Sources’ Mouth” monthly series is back!

Featuring a different federal agency each month and strategically scheduled near their upcoming solicitation. These virtual sessions are conducted by the federal program manager, who provides a brief overview of their specific agency’s mission and provides tips for creating a successful proposal. Following their presentation there is ample time for Q&A with the presenter. All potential SBIR/STTR applicants are encouraged to attend.

The Congressionally Directed Medical Research Programs (CDMRP)

March 28, 2024

[Watch the recording](#)

[The National Science Foundation \(NSF\)](#)

April 18, 2024

[The National Heart, Lung, and Blood Institute \(NHLBI\)](#)

May 23, 2024

[U.S. Environmental Protection Agency \(EPA\)](#)

June 13, 2024



SAVE THE DATE

**Kellogg Center in East Lansing
July 15, 2024**

America's Seed Fund Road Tour Federal officers from all 11 agencies will be in Michigan to provide insight on their agency requirements and to meet with attendees one-on-one.

July 15, 2024

Michigan Innovation Showcase Connect with Michigan's entrepreneurial support organizations and learn how they can enrich your innovation and SBIR/STTR proposal.

United States Department of Agriculture (USDA)

August 22, 2024

The National Institute on Disability, Independent Living, and Rehabilitation Research (NIDILRR)

October 17, 2024

The Department of Energy (DOE)

November 14, 2024

National Oceanic and Atmospheric Administration (NOAA)

December 12, 2024

[Learn More & Register](#)

When an agency requests information, will you prepared?

You received an email indicating you are being considered for funding and the agency is requesting additional information. The request for information may be referred to differently from agency to agency. For example, NIH calls it "Just in Time" (JIT); at NSF it's Due Diligence; DOE calls it "Negotiations"; and the DOD will introduce you to the Defense Contract Audit Agency (DCAA). Should you open that bottle of champagne to celebrate being funded? Not just yet. [Read More](#)

Solicitation Updates

DOE Phase II, Release II
DE-FOA-0003279 LOI was due March 27. Full proposal due Tuesday, April 30, 2024 11:59pm ET

U.S. DOT SBIR FY2024.2
FY2024.2 is a special SBIR offering with only one topic. Due: May 10, 2024
[View SBIR FY 2024.2](#)

NOAA FY2024 Phase II
For Phase 1 awareeds only, due 11:59 p.m. ET, April 24, 2024. [Learn more about NOAA Phase II SBIR](#)

DOD 24.2/B

DOD expects to release the next round of specific Topics on April 17, 2024
The solicitation is planned for May 15, 2024 and proposals will be due on June 12.

About BBCetc

BBC Entrepreneurial Training & Consulting, LLC (BBCetc) works with technology-based entrepreneurs and companies across the U.S. on strategies to advance their R&D efforts to commercialization. The BBCetc team is nationally recognized for its success in helping clients secure federal funding through the SBIR and STTR programs. BBCetc services include research grant assistance, SBIR/STTR training and proposal development assistance, and grants and contract management.

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